SAP PLM central component of the solution portfolio

Sales partnership between NTT DATA Business Solutions and Cideon

The contract between Cideon and NTT DATA Business Solutions was officially signed at the Cideon UpSpace in Düsseldorf: NTT DATA Business Solutions now enhances its consulting and support portfolio with products, solutions and services from Cideon that holistically support the product development process with SAP based on the Engineering Control Center (SAP ECTR). This enables the management of both logistic and sales information as well as the management of engineering data in SAP. The new partnership will allow companies to receive even more efficient support from a single source, particularly when migrating to SAP S4/HANA. The expected synergies will be used in particular to better meet the rapidly increasing demand in migration projects to SAP S4/HANA.

Gräfelfing/Cologne, September 6th, 2023: NTT DATA Business Solutions AG and Cideon form a sales partnership. Sebastian Seitz (CEO Cideon) and Rolf Lisse (Managing Director Cideon) as well as Peter Dussling (Head of Partner Management at NTT DATA Business Solutions) signed an agreement on September 6th in the Cideon UpSpace in Düsseldorf. Sebastian Seitz states: "We are extremely pleased to have NTT DATA Business Solutions AG as a globally active partner at our side, who can now fully manage SAP PLM projects with a strong sales team." Florian Sackmann, Director Customer Engagement at NTT DATA Business Solutions, adds, "With Cideon, we efficiently cover the required industry standard in the manufacturing industry and, with the implementation of SAP Engineering Control Center, we offer a system that is an essential building

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block for digital end-to-end process integration all the way to after sales. As a transformation specialist, we provide this with SAP S/4HANA in the cloud or on premise."

ERP and PLM centrally managed

As one of the leading SAP consultancies and SAP Platinum Partner, NTT DATA Business Solutions serves customers worldwide and successfully supports them in their digital transformation. The newly formed sales partnership enables an even more tailored approach to the manufacturing industry and includes the distribution of various software products, services and tools from Cideon, which efficiently support the SAP PLM implementation. Specifically: the Conversion Engine, the solutions of the Cideon CAD Toolbox as well as corresponding services that are used in the context of SAP PLM projects for customers. "Through our many years of cooperation, we have created a successful basis. With the newly agreed partnership in the area of SAP PLM, we are bundling our competencies for even more efficient cooperation to provide maximum customer benefit," explains Kenan Sen, Head of Center of Excellence Product Lifecycle Management at NTT DATA Business Solutions. In addition, with NTT DATA Business Solutions, users now have a central point of contact and no longer have to work with two partners for ERP and PLM. Cideon will be directly involved wherever an added value can be achieved through the partnership.

Paving the way to the cloud

This partnership offers advantages not only for customers who are looking to migrate to SAP S4/HANA: The entire SAP PLM implementation will also be extensively supported - with tools that are proven in practice to holistically support the product development process on the PLM/PDM side. This ensures quick and

easy integration of CAD data in PLM and PDM from SAP. Data consistency is the key - and the choice of SAP system deployment is free. "SAP can be implemented on premise, in the private cloud and in the public cloud," adds Rolf Lisse, Managing Director of Cideon: "The synergies that are now released support us in optimally preparing our customers' current next step into the cloud by using SAP S4/HANA and in implementing it together with NTT DATA Business Solutions and SAP."

Context:

NTT DATA Business Solutions and Cideon have been working together for several years. Due to the strong increase in implementation and migration projects to SAP S/4HANA, customers in the manufacturing industry have also seen an increase in demand for holistic SAP implementation projects that include both ERP and PLM process consulting. With the reseller agreement that has now been signed, both partners are now optimally aligning their solution portfolios and approaches in the interests of their customers.

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Visuals

Vertragsunterzeichnung jpg: NTT DATA Business Solutions AG complements its service portfolio with Cideon interfaces and tools for the migration to SAP S4/HANA. (from left to right) Sebastian Seitz, CEO Cideon, Peter Dussling, Head of Partner Management at NTT DATA Business Solutions AG and Rolf Lisse, Managing Director Cideon, signed the contract on September 6th in the UpSpace in Düsseldorf.

Florian Sackmann.jpg: Florian Sackmann, Head of Customer Engagement at NTT DATA Business Solutions, adds, "With Cideon, we efficiently cover the required industry standard in the manufacturing industry and, with the implementation of SAP Engineering Control Center, offer a system that is an essential

component for digital end-to-end process integration all the way to after sales."

Sen-Kenan.jpg: „Mit der neu geschlossenen Partnerschaft im Bereich SAP PLM bündeln wir unsere Kompetenzen für eine noch effizientere Zusammenarbeit und maximalen Kundennutzen," erklärt Kenan Sen, Head of Center of Excellence Product Lifecycle Management bei NTT DATA Business Solutions.

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Further information can be found at www.cideon.com and www.friedhelm-loh-group.com.

NTT DATA Business Solutions

NTT DATA Business Solutions drives innovations: from consulting and implementation to managed services and beyond, the consulting company continuously enhances SAP solutions and technologies to ensure they work for companies - and their employees. In doing so, NTT DATA Business Solutions draws on outstanding expertise in SAP solutions to connect its customers' businesses with the latest technologies. As part of the NTT DATA Group, a global strategic partner of SAP and with close relationships to other partners, NTT DATA Business Solutions offers customers and prospects access to innovative solutions and new developments, making an important contribution to innovation and long-term business success. NTT DATA Business Solutions employs more than 13,500 people in over 30 countries.

More info at: www.nttdata-solutions.com